



Nicole Catapano, Ph.D. WSWHE BOCES April 2010

Essential Questions

- What are the Stages of Change?
- How do they apply to implementation of effective grading practices?
- At what stage of readiness for change is your district in? (survey, document review)
- How do I use this information for strategic planning efforts?

Weight: Stages of Change-Short Form

- In the past month, have you been actively trying to lose weight?
- In the past month, have you been actively trying to keep from gaining weight?
- Are you seriously considering trying to lose weight to reach your goal in the next 6 months?
- Have you maintained your desired weight for more than 6 months?



Transtheoretical Model: Stages of Change

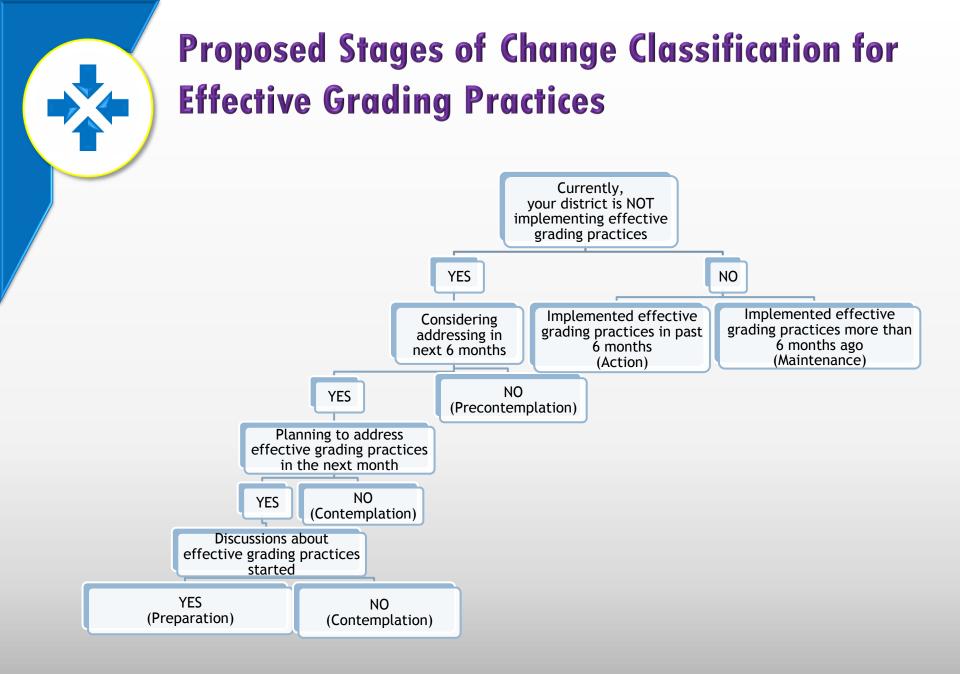


http://www.uri.edu/research/cprc/transtheoretical.htm



Transtheoretical Model: Intermediate/Dependent Measures

- Decisional Balance
 - \circ Pros vs. Cons
- Self-efficacy/Temptations
 - Behaviors in difficult situations



Adapted from http://www.umbc.edu/psyc/habits/content/ttm_measures/staging.html



Identifying Stages

- Stakeholder survey
- Document review
 - District policies
 - Classroom "policies"
 - Meeting agendas

Using Stages of Change Information

- Stakeholder communications
 - $_{\circ}$ Who is where?
- Planning efforts
 - Appropriate and (cost) effective professional development



Using Stages of Change Information

Processes of Change

Experiential (Early Stages)

- Consciousness raising
- Dramatic relief
- Environmental reevaluation
- Social Liberation
- Self-reevaluation

Behavioral (Later Stages)

- Stimulus control
- Helping relationships
- Counter conditioning
- Reinforcement management
- Self liberation



Not currently considering change

Stages

PD Approach

Pre-contemplation



Ambivalent; not considering change in the next month

Stages

PD Approach

 $_{\circ}$ Contemplation



Some are trying the change; planning to act within one month

Stages

PD Approach

• Preparation



Practicing new behavior in 3-6 months

Stages

PD Approach

• Action



Commitment to sustaining behavior (post-6 months to 5 years)

Stages

PD Approach

• Maintenance





Nicole Catapano, Ph.D. Coordinator for Data Analysis Services WSWHE BOCES

ncatapano@wswheboces.org (518) 746-3741