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### **Essential Questions**

- What are the Stages of Change?
- How do they apply to implementation of effective grading practices?
- At what stage of readiness for change is your district in? (survey, document review)
- How do I use this information for strategic planning efforts?

#### Weight: Stages of Change-Short Form

- In the past month, have you been actively trying to lose weight?
- In the past month, have you been actively trying to keep from gaining weight?
- Are you seriously considering trying to lose weight to reach your goal in the next 6 months?
- Have you maintained your desired weight for more than 6 months?



## Transtheoretical Model: Stages of Change

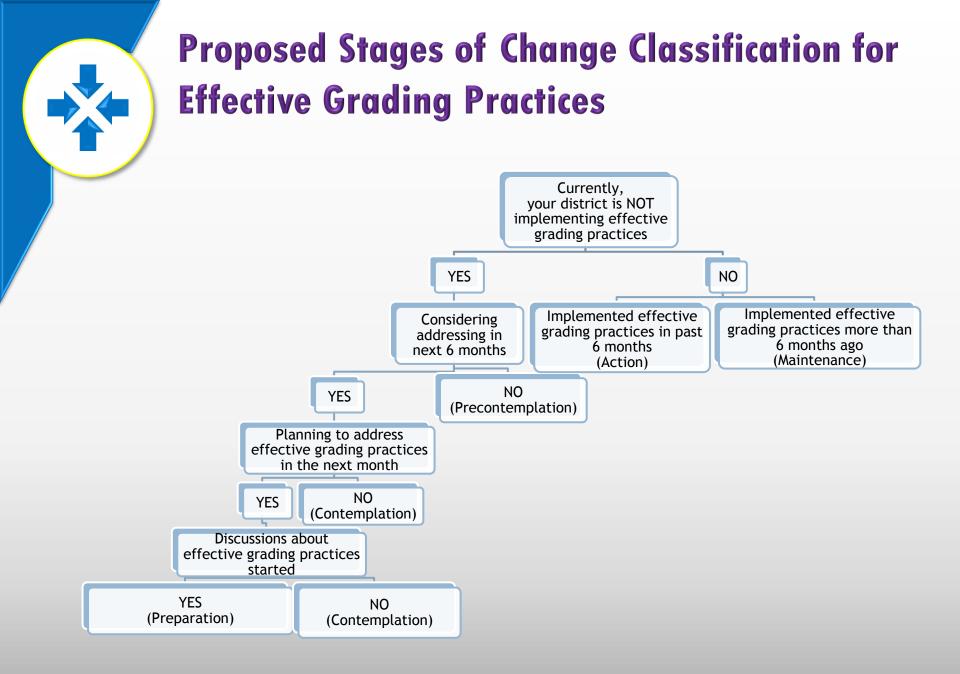


http://www.uri.edu/research/cprc/transtheoretical.htm



### Transtheoretical Model: Intermediate/Dependent Measures

- Decisional Balance
  - $\circ$  Pros vs. Cons
- Self-efficacy/Temptations
  - Behaviors in difficult situations



Adapted from http://www.umbc.edu/psyc/habits/content/ttm\_measures/staging.html



# **Identifying Stages**

- Stakeholder survey
- Document review
  - District policies
  - Classroom "policies"
  - Meeting agendas

### **Using Stages of Change Information**

- Stakeholder communications
  - $_{\circ}$  Who is where?
- Planning efforts
  - Appropriate and (cost) effective professional development



### **Using Stages of Change Information**

Processes of Change

Experiential (Early Stages)

- Consciousness raising
- Dramatic relief
- Environmental reevaluation
- Social Liberation
- Self-reevaluation

Behavioral (Later Stages)

- Stimulus control
- Helping relationships
- Counter conditioning
- Reinforcement management
- Self liberation



Not currently considering change

Stages

PD Approach

Pre-contemplation



Ambivalent; not considering change in the next month

Stages

PD Approach

 $_{\circ}$  Contemplation



Some are trying the change; planning to act within one month

Stages

PD Approach

• Preparation



Practicing new behavior in 3-6 months

Stages

PD Approach

• Action



Commitment to sustaining behavior (post-6 months to 5 years)

Stages

PD Approach

• Maintenance





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